



Kim Wineland

Senior Program Delivery Expert

About Kim

Kim Wineland knows that the right systems deliver enhanced organizational performance and potential for superior achievement. That's why she is an unwavering advocate for transformative technology. This is what drives her to be a masterful program management and business transformation leader. Over the past 20 years, Kim has helped organizations deploy a variety of systems and applications that raised efficiency, minimized risks, facilitated compliance, saved money and more. She's done this with superior critical thinking, astute analysis and a strong executive presence that enables her to keep teammates motivated.

How Kim has Helped Optimize Business Performance

- **Delivered high-impact systems with bottom-line results** – Generated \$13 million worth of savings in corporate operating, general and administrated expenses via deployment of systems for financial compliance, procurement and contract management. Also successfully delivered SaaS applications resulting in ROI increase of \$15 million.
- **Led major digital sales program for a nationwide superstore retailer** – Provided leadership on \$100 million initiative designed to drive sales up 30%. Provided direction in all phases of the project, including strategic planning, business case development, execution, and ongoing management reporting.
- **Spearheaded transformational technology implementations** – Managed and drove key ERP implementations varying in scale and financials, including ERP, HCM, POS and SaaS applications. Delivered large-scale ERP and HCM implementations 100% on time and under budget.
- **Engineered precise technology solutions** – Delivered tools, templates, and methodologies to ensure consistency of output across portfolio of initiatives inclusive of financial reporting. Established a responsive and technically sophisticated 24/7 support operation to resolve issues and minimize downtime.
- **Engineered continuous improvement** – Aligned strategic roadmaps with emerging technology solutions and methodologies. Advocated for technology solutions to enable business transformation and resolve complex issues.
- **Motivated high-performing teams** – Managed up to 10 direct reports and led a \$390 million corporate operating budget. Developed stretch goals resulting in consistency and process efficiencies to prevent incremental headcount needs.

Expertise

Industry Experience

- Retail
- Manufacturing
- Food & Beverage
- Hospitality
- Fashion
- Marketing
- Healthcare

Specialties

- Program/Portfolio Management
- Project Management
- Strategic Planning
- Vendor Relations
- Business Case Development
- Financial Management & Planning
- Risk Management
- Team Leadership
- Change Management
- Procurement & Contracting

Contact Information

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Technology Executive Experience

- CEO and Technology Consultant, KB Professional Services, LLC
- Director, Corporate Finance; PetSmart, Phoenix, AZ
- Director, Enterprise Program Management Office; PetSmart, Phoenix, AZ
- Director of Technology and Product Management; PetSmart, Phoenix, AZ
- Senior Program Manager; PetSmart, Phoenix, AZ
- Global ERP Data Outsourcing Customer Support and Project Management; Affiliated Computer Services (ACS), Phoenix, AZ
- SAP (ERP) Administrator, Service Desk and EDI Manager; Farnam Companies, Inc., Phoenix, AZ
- JD Edwards ERP Implementation, Manufacturing and Installation Manager; American Fence Company, Phoenix, AZ

Clients and Companies Served

- PetSmart
- PF Chang's
- Tapestry
- Lumen Consulting
- TriWest Healthcare Alliance
- Acosta
- Brookshire Grocery Company
- Affiliated Computer Services
- Farnam Companies
- American Fence

Education

B.S. – Information Technology, University of Phoenix

PMP Certification

CSM Certification