



Jeff Junak

Fractional Executive Chief Information Officer / Chief Technology Officer / Chief Product Officer

About Jeff

Jeff Junak is a seasoned technology, information, and product development leader known for driving enterprise-wide transformation through data-informed strategy, collaborative leadership, product development and management, and corporate planning. Bringing more than two decades of experience in healthcare, automotive, finance, and software industries, he has delivered measurable impact across finance, accounting, operations, and technology functions for businesses spanning startups to \$500M enterprises.

Throughout his career, Jeff has specialized in building scalable systems, fostering high-trust teams, and aligning technology, product, and business strategy. His approach combines strategic foresight, cross-functional facilitation, and operational discipline through servantleadership that results in significant business outcomes, including spearheading a 300% revenue increase and 180% corporate value growth.

How Jeff Has Helped Businesses Optimize Performance

- Technology & Product Transformation As a proven information leader and CIO in the service contract administration industry, Jeff has expanded an IT department by 90%, implemented a professional software development culture, delivered products that boosted internal efficiency by 40% in the first year, and drove a 25% reduction in software license costs through improved financial governance.
- Strategic Leadership Jeff holds extensive experience aligning technology, product, and business priorities through clear communication, transparency, and actionable planning serving as an interim CIO for a national service contract administrator, providing development direction and coding for a cybersecurity training firm, and leading financial forecasting and modeling for an emerging automotive services startup.
- Revenue & Portfolio Growth Jeff is responsible for the establishment of two new business lines, increasing corporate value by 180%, and improving long-term client partnerships, achieving 300% revenue growth within five years for an automotive software company specializing in automotive IT and retail solutions.
- Healthcare Informatics Impact With more than 15 years of experience in the healthcare industry optimizing healthcare informatics, Jeff has enhanced provider systems, supply chains, and HIPAA compliance across healthcare ecosystems helping them modernize infrastructure and maintain security.

Expertise

Industry Experience

- Healthcare
- Automotive
- Cybersecurity & Software
- Financial Services

Specialties

- Strategic Development
- **Executive Collaboration**
- **Enterprise Planning**
- Stakeholder Management
- Organizational Leadership
- Financial Modeling
- IT and Product Management
- Cross-departmental Operations
- Healthcare Ecosystem
- Portfolio Governance
- Continuous Improvement

Contact Information

Jeff Junak

Phone: 720.258.6252 Jeff.Junak@tagcxo.com www.tagcxo.com



Technology Leadership Experience

- Chief Information Officer, American AutoShield, Lakewood, CO
- Chief Revenue & Product Officer / COO, Oxlo Systems, Broomfield, CO
- Senior Director, Product Development, GHX, Louisville, CO
- Director of Integration Engineering, Oxlo Systems, Broomfield, CO
- VP of Technology and Support / Co-Founder, Aegis Analytical, Lafayette, CO

Clients and Companies Served

- American AutoShield
- Oxlo Systems
- GHX
- Aegis Analytical

Education

- B.S. Computer Engineering University of Michigan
- ${\sf Executive\ Certificate-Management\ and\ Leadership-MIT\ Sloan\ School\ of\ Management}$

